

Ref.: GR/TN/2020-2021/ALL/03 Dated: 01st June 2020

Dear Valued Customer,

Greetings from GatewayRail!

Mundra Port (Adani Port and SEZ Ltd - APSEZ) have introduced a "Train Handling Charge" of Rs 2.60 Lakh per train on GatewayRail trains being handled at Mundra Port. This new charge is made applicable from 1st May 2020 onwards and has resulted in significant increase in our cost of operations per train at Mundra port (APSEZ). The "Train Handling charge" has been levied without there being any change in the services being provided by APSEZ. We have represented the matter to the APSEZ authorities that these charges are without any basis and therefore should be withdrawn. We have not received any response on our representation.

We are aware that the exporters are already paying 'Port Terminal Handling Charges (THC)' through shipping lines for handling and inter-carting of containers from Rail Yard to Container Yard and then from Container Yard to the Vessel. However, these charges are being levied by APSEZ in addition to the Port THC paid by exporters.

Under these circumstances, we are left with no option but to pass on this additional cost to the respective exporters for their export containers at the rate of Rs 1000 per 20' container and Rs 2000 per 40' container effective 1st June 2020.

Gateway Rail is committed and is striving hard to ensure reliable train service to our esteemed customers to promote exports during these difficult times.

Best Regards,

Customer Service desk

Gateway Rail